

<p>RFI Request For Information</p>	<p>EOI / ROI Request For Information or Registration Of Interest</p>	<p>RFP / RFO Request For Proposal or Request For Offer</p>	<p>RFT Request For Tender</p>	<p>RFO Request For Quotation</p>
<ul style="list-style-type: none"> • Purchaser does not have sufficient information to write a detailed request • Purchaser is not necessarily committed to buying • Likely to involve a further request before a final decision. 	<ul style="list-style-type: none"> • Similar to an RFI • Often used as a screening or shortlisting tool • Purchaser is not necessarily committed to buying • Likely to involve a further request before a final decision. 	<ul style="list-style-type: none"> • Purchaser seeks solutions-based submissions to meet their needs • Possibly no clear specification • Greater flexibility than an RFT • Suited to professional services. 	<ul style="list-style-type: none"> • Purchaser has clearly defined criteria or specification • Judged on both price and qualitative factors • Purchaser is committed to buying. 	<ul style="list-style-type: none"> • Purchaser has clearly defined criteria or specification • Judged primarily or solely on price • Purchaser is committed to buying.